

## TIGHTENING CONSTRUCTION PHASE PRACTICES

An extended financial downturn in the economy will create significant risks and challenges on public and private construction projects to complete projects on schedule and within budget. These challenges include:

*Tighter project budgets*  
*Increased contractor claims*  
*More competitive bidding at lower contingencies*  
*Cash-flow problems with vendors or subcontractors*  
*Increasing risk of contractor default*  
*Reduced owner staff levels*

This program is designed for key project decision-makers and their advisors and project managers to understand how to effectively avoid or mitigate increased project risks which will arise as a result of the troubled economy and increasing pressures on contractors to stay in business.

**Construction Phase Focus:** This workshop supplements the well-attended December 2008 workshop which focused on pre-construction practices.

## PRESENTERS

**Ron Leaders, Program Chair**, an engineer, lawyer and principal in Contract Solutions Group, emphasizes the use of innovative contracts and dispute avoidance/resolution techniques in his practice, encouraging clients to use equitable project risk allocation, improved contract documentation and more effective contract administration to reduce project cost growth and avoid claims. Ron's involvement as an attorney or arbitrator in more than 40 construction arbitrations involving claims in excess of \$60 million provides insights to identify and avoid potential construction claims and to effectively resolve construction disputes and claims.

**Richard Andrews** has worked in the Constructing Engineering profession for over 45 years in both public and private organizations. His focus is on developing working environments that capitalize on creative team dynamics. He is a former President of the Washington Chapter of APWA, and is a frequent presenter on methods to improve the design and construction process for public entities.

**Craig D. Jackson, P.E.**, is a senior construction manager for CH2M HILL's Bellevue office with more than 23 years experience in the transportation industry. He has worked for DOTs as a project and resident engineer, County Government as a County Engineer and is currently managing the Coal Creek Parkway reconstruction project for the City of Newcastle.

# Tightening CONSTRUCTION ADMINISTRATION PRACTICES in a Troubled Economy



Wednesday, February 25, 2009  
Washington State  
Convention & Trade Center  
Downtown Seattle, WA



Program Co-Sponsored By:



**DATE:** Wednesday, February 25, 2009

**TIME:** 8:30am to 5:00pm

**COST:** *Early Bird Savings!*

*Registration Received Before: February 13, 2009*

**\$ 199.00 Government Entity: First person;**

**\$ 189.00 each additional Gov't Entity person**

**\$ 259.00 Private Firm: Each Person**

*After February 13, Add \$20.00 Per Person*

**LOCATION:**

Washington State Convention & Trade Center

Meeting Room #2AB (Level 2)

800 Convention Place

Seattle, WA 98101

(206) 694-5000 / [www.wsctc.com](http://www.wsctc.com)

**WHO SHOULD ATTEND?**

Public Works Professionals

Private Project Owners / Developers

Contractors / Subcontractors

Attorneys

Risk Managers / Financial Officials

Public Utilities

Design Professionals

**CREDITS:** This program is pending approval by the Washington State Bar for **6.75** General CLE credits; and meets requirements for continuing education for Engineers and Architects. Certified Construction Managers will earn **1** point towards CMCI recertification.

**COURSE MATERIALS:**

Each participant will receive a set of materials, prepared by the presenters especially for this workshop which will be invaluable as a future reference.

**WHY ATTEND?**

Project owners and their advisors need to be prepared to respond effectively to increased project risks and claims which will arise as a result of the troubled economy. History has shown there are more construction disputes in a down economy. The projected depth of this economic downturn indicates project owners should be prepared for a significant and contentious claims environment.

**INTERACTIVE WORKSHOP AND Q & A**

Highly qualified public owner management, contracts, construction management and claims resolution professionals will provide insights and practical tips on improving your practices to avoid and manage cost growth from change orders and claims. Learn how to improve your construction administration and claim resolution practices. Bring your questions for discussions with our panel and your colleagues.

**WORKSHOP SCHEDULE**

**8:30 Program Overview**

**8:45 Improving Project Team Performance**

- Doing more with shrinking budgets
- Dealing with a bid that's substantially below Engineer's estimate
- Contractor reputation of excessive change orders and claims
- Contractor is uncooperative or belligerent in dealing with Owner
- Case Study ~ Techniques to improve project team performance

**10:15 Break**

**10:30 Enforcing Compliance with Contract Requirements**

- Dealing with Contractor failure to submit schedules
- Responding to excessive Contractor requests for info
- Managing unreasonable Contractor change order requests
- Case Study ~ Improving Contractor compliance with contract requirements

**12:00 Lunch (on your own)**

**1:15 Reducing Claims Through Improved Construction Management**

- Avoiding claims from inspection activities
- Avoiding claims from designer activities
- Limiting contractor claims by entitlement analysis
- Closing out contracts to minimize late claims
- Case Study ~ Reducing Contractor Claims

**2:45 Break**

**3:00 Effective Resolution of Change Orders and Claims**

- Skills and expertise of claim resolution team
- Effective negotiation strategies to resolve disputes
- Techniques to avoid impasse and expedite claim resolution

**4:30 Questions and Answers with Panel**

**REGISTER BY FEBRUARY 13TH FOR EARLY BIRD SAVINGS!**

**REGISTRATION** Please copy and complete this page for each person attending from your agency/firm.

Agency/Firm Name: \_\_\_\_\_ Name of Attendee: \_\_\_\_\_

Attendee Title: \_\_\_\_\_ Attendee Phone: \_\_\_\_\_

Attendee Email: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Agency/Firm Contact Person (if different) \_\_\_\_\_

Contact Email: \_\_\_\_\_ Contact Phone: \_\_\_\_\_

**Forward completed form(s) via fax or mail to:**

CONTRACT SOLUTIONS GROUP

PO Box 775

Vashon Island, WA 98070

Phone: (206) 463-7487

Fax: (206) 463-7488

*Registration confirmed by Email to each attendee. Registration closed 2 business days prior to program. **Cancellation and Refund Policy:** All cancellations must be received 2 days prior to the seminar and are subject to a \$50 administrative fee.*

**Need More Info?**

Contact Jeri Jennings by phone (206) 463-7487 or Email at: [jjennings@contractsolutionsgroup.com](mailto:jjennings@contractsolutionsgroup.com)

**PAYMENT METHOD:**

- WCIA Member Entity: *First Attendee, No Payment Limited to first 25 WCIA member entities to register*
- VISA/MC/AMEX for \$ \_\_\_\_\_  
Card # \_\_\_\_\_ Exp \_\_\_/\_\_\_  
Name on Card \_\_\_\_\_  
Authorized Signature \_\_\_\_\_
- Check Enclosed, Payable to: *Contract Solutions Group*
- Check To Follow, Expected Payment Date: \_\_\_\_\_
- Bill Me (provide PO # if required): \_\_\_\_\_

